

ARM & HAMMER ANIMAL NUTRITION Always stay on the lead lap.

11

GETTING



OVERVIEW

- The A-MAX[™] Advantage
- Go For Maximum Performance
- Fueling Winners
- Pre-Race Research Pays
- See the A-MAX Difference
- Beat the Heat
- Formulas for Success
- Fuel Up: Recommended Feeding Rates



THE A-MAXTM ADVANTAGE

- Produced with a proven strain of Saccharomyces cerevisiae
- Makes more nutrients available to your animals
- Helps prepare for the demands of growth, production and maintenance $^{\dagger \pm \, \Delta \, \Omega}$

⁺ Bruno R, Santos J, Rutieliano H, Cerri R, Robinson P. The effect of feeding A-MAX Yeast Culture on performance of high-producing dairy cows in summer heat stress. *Animal Feed Science and Technology* 2009;150:175-186. University of California-Davis. Research Bulletin 3.

[‡] Nocek JE, Holt MG, Oppy J. Effects of supplementation with yeast culture and enzymatically hydrolyzed yeast on performance of early-lactation dairy cattle. *J Dairy Sci* 2011;94(8). Spruce Haven Farms, New York. Research Bulletin D-28.

Δ Netherlands Trial. Research Bulletin 64.

Ω Hoover WH, Miller-Webster TK. The Effect of A-MAX Yeast Culture and Diamond V Yeast Culture on Microbial Metabolism in Continuous Culture. West Virginia University; Research Bulletin 7. J Dairy Sci 2002;85:2009-2014.



GO FOR MAXIMUM PERFORMANCE

- Delivers high levels of peptides, amino acids and vitamins
- Helps animals digest feed more efficiently^Ω
- Enhances rumen metabolism in dairy cattle
- Proven to increase milk production ^{†‡ Δ}
- Helps animals maintain performance during heat stress [†]



⁺ Bruno R, Santos J, Rutieliano H, Cerri R, Robinson P. The effect of feeding A-MAX Yeast Culture on performance of high-producing dairy cows in summer heat stress. *Animal Feed Science and Technology* 2009;150:175-186. University of California-Davis. Research Bulletin 3.

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FUELING WINNERS

 In recent studies^{†‡ △}, feed efficient A-MAX has consistently proven itself to be the winning formula in the race to productivity



Mitigating the serious impact of heat stress is another way to help your animals succeed on their life cycle journeys. A-MAX has demonstrated significant advantages in helping animals deal with conditions that would otherwise slow down productivity.[†]

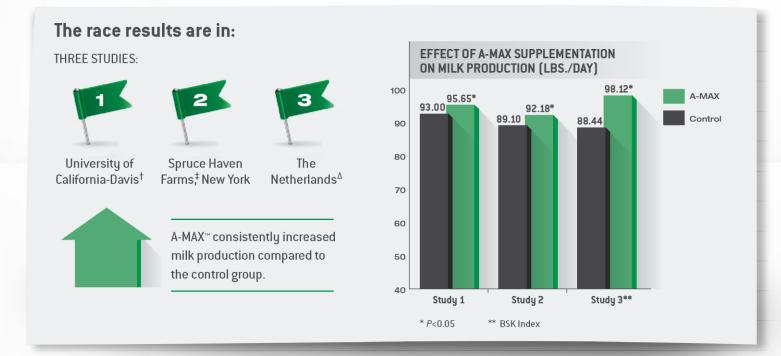
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PRE-RACE RESEARCH PAYS



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‡ Nocek JE, Holt MG, Oppy J. Effects of supplementation with yeast culture and enzymatically hydrolyzed yeast on performance of early-lactation dairy cattle. J Dairy Sci 2011;94(8). Spruce Haven Farms, New York. Research Bulletin D-28.

Δ Netherlands Trial. Research Bulletin 64.



SEE THE A-MAX DIFFERENCE

Across all three studies A-MAX increased milk production and profits

| MILK PRODUCTION (LBS/COW/DAY) | | | | | | | |
|-------------------------------|---------|-------|------------|---------|---|--|--|
| Studies | Control | A-MAX | Difference | Revenue | Expenses (Increased DM & A-MAX Cost) | Increased Profit Per Cow Per Day | |
| Study 1 | 93.00 | 95.65 | 2.65 | \$0.37 | \$0.15 | \$0.22 | |
| Study 2 | 89.10 | 92.18 | 3.08 | \$0.43 | \$0.17 | \$0.26 | |
| Study 3 | 88.40 | 98.12 | 9.72 | \$1.36 | \$0.44 | \$0.92 | |
| Average | 90.04 | 95.19 | 5.15 | \$0.72 | \$0.25 | \$0.47 | |



BEAT THE HEAT

 Study results show cows fed A-MAX yeast in hot, ambient temperatures maintained dry matter intake while increasing milk production by 2.6 lbs. per day[†]

| | Control | A-MAX | Р |
|--------------------------------|---------|-------|------|
| Number of Cows | 361 | 362 | |
| Dry Matter Intake, Ibs./day | 60.39 | 59.95 | NS |
| Milk, Ibs. | 93 | 95.65 | 0.02 |
| Milk fat, Ibs. | 3.31 | 3.31 | NS |
| Protein, Ibs. | 2.62 | 2.68 | 0.05 |

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Use it or lose it.

Research shows that A-MAX helped improve digestibility of dry matter, ADF, NDF and nonstructural carbohydrates compared to the control diet.[†] In addition to increased digestibility, A-MAX has a proven track record of improved feed conversion.

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FORMULAS FOR SUCCESS

• Fuel up your dairy herd with the right feed solutions:



A-MAX Standard

Original formula that provides easy on-farm mixing.

A-MAX Concentrate 2x more concentrated than A-MAX Standard.

A-MAX Xtra 4x more concentrated than A-MAX Standard.

A-MAX Ultra[™] 8x more concentrated than A-MAX Standard.

A-MAX Liquid Delivers the same benefits of dry yeast culture without a grain carrier.

A-MAX SCP (Soluble Concentrated Powder) Most concentrated formulation that mixes easily.

A-MAX SE With selenium (from a seleno-yeast source).

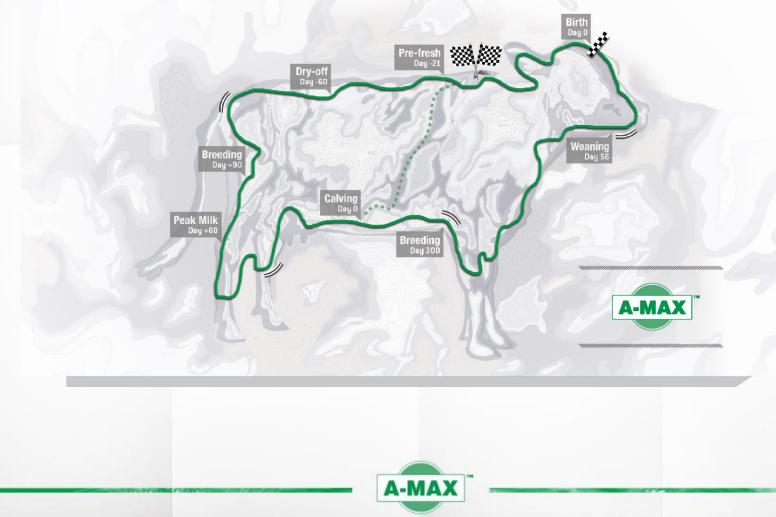


FUEL UP: RECOMMENDED FEEDING RATES

| | Dairy (grams/head/day) | | | | Dairy (ounces/head/day) | | | | | |
|-------------------|------------------------------|------------------|------------------|-----------------|-------------------------|------------------------------|------------------|------------------|------------------|-----------------|
| PRODUCT | Dry and Transition Cow | Lactating Cow | Milk Replacer | Calf Starter | Heifer | Dry and Transition Cow | Lactating Cow | Milk Replacer | Milk Replacer | Calf Starter |
| A-MAX Standard | 112 | 112 | | 32 | 56 | 4 | 4 | | 1 | 2 |
| A-MAX Concentrate | 56 | 56 | | 16 | 28 | 2 | 2 | | 1 | 1 |
| A-MAX Xtra | 28 | 28 | | 8 | 14 | 1 | 1 | | 0.3 | 0.5 |
| A-MAX Ultra™ | 14 | 14 | | 4 | 7 | 0.5 | 0.5 | | 0.14 | 0.25 |
| A-MAX SE | 14 | 14 | | 4 | 7 | 0.5 | 0.5 | | 0.14 | 0.25 |
| A-MAX SCP | 3 | 3 | | 1 | 2 | 0.1 | 0.1 | | 0.04 | 0.07 |
| A-MAX Liquid | 14 | 14 | | | | 0.5 | 0.5 | | | |

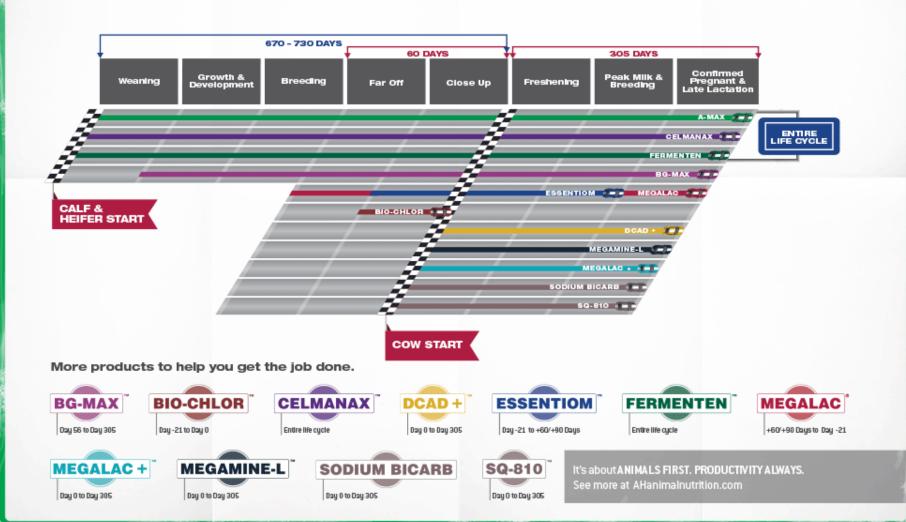


Navigate the life cycle journey with A-MAX.



Navigate the life cycle journey with A-MAX.





QUESTIONS?



To learn more about A-MAX, your pit crew is standing by: contact your nutritionist, veterinarian or Arm & Hammer Animal Nutrition representative or fuel up at AHanimalnutrition.com.





THANK YOU!

